End Client to Partner Outreach Template

Hello [first name],

Relativity recently announced that all new matters created on or after January 1, 2028, must be hosted in Relativity aiR. In one of their blog posts, they outlined some of the typical timelines, preparation requirements, and complexities organizations may encounter when planning a migration to the cloud.

Given this upcoming change, we'd love to better understand your plans so we can align early and support a smooth transition. Could you please share more information about your migration approach and timeline? Specifically, we would be interested in learning about:

- Your anticipated timeline for migrating customer environments, including when you expect to begin migrations and how long the process typically takes
- Any steps we should begin preparing now to support a smooth transition
- Plans for enabling our teams to be successful in Relativity aiR – especially with their agentic AI solutions

We appreciate your partnership and want to make sure we are aligned well in advance of the 2028 deadline. Please let us know when you might be able to share additional details or whether a brief conversation would be helpful.

Thanks,
[Your Name]