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#WeAreRelativity

COMPANY FACT SHEET





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# What challenges do our products solve?

Our roots are in helping customers with electronic discovery, or e-discovery. This is the process of searching and analyzing electronic data during a legal proceeding or investigation. As data volumes grow exponentially and new data sources are introduced every day, legal teams have more to sort through and need an efficient way to collect, search, analyze, and produce electronic evidence.

Today, legal practitioners are tasked with an even broader range of requests, from data breach response and privilege reviews to sensitive and confidential data discovery. We're meeting these needs with advancements to support any and all legal work across an organization.

## OUR STORY

### Our Company

In 2001, Andrew Sieja founded a small software consulting firm that has since grown into Relativity, a market-leading legal technology company. Today, led by CEO Phil Saunders, our global company includes more than 1,500 employees who are passionate about technology, and are continuously finding new ways to make our software more flexible, more scalable, and easier to use, so that our more than 350,000 annual users can find the truth in their data—faster.



Andrew Sieja  
Founder & Executive  
Chairman



Phil Saunders  
Chief Executive Officer

### Our Products

We found a place in the industry with Relativity Server, helping corporations, law firms, and government agencies solve diverse data challenges. Today we continue to support and upgrade Server while focusing on our SaaS products that provide the greatest opportunity for innovation. Our flagship product is RelativityOne, a secure cloud solution with integrated AI that manages large volumes of data and quickly identifies key issues during litigation and internal investigations. We also offer Extend products that integrate with RelativityOne and enable customers to unlock more value from their data.

These include:

- Relativity Contracts
- Relativity Data Breach Response
- Relativity Personal Information Detect
- Relativity Legal Hold
- Relativity Privilege Identify

## OUR MISSION

Organize data.

Discover the truth.

Act on it.



 Relativity®



# OUR HISTORY



# WHAT RELATIVITY OFFERS

## Relativity<sup>®</sup>one

**RelativityOne** helps users tackle diverse unstructured data challenges in a secure cloud solution with integrated AI.

**RelativityOne Government** is a cloud platform built for state and federal agencies that gives them the end-to-end technology they need to tackle the diverse challenges of litigation, investigations, and Freedom of Information Act (FOIA) requests.

Below are just a few examples of how RelativityOne is used every day.

### Challenge

A court-ordered deadline to produce data for a proceeding is fast-approaching, and a legal team still **has to review 1TB of documents and emails to find the documents relevant to the case at hand.**

### Solution

Using analytics and visualizations, the team quickly understands, organizes, and prioritizes their data. RelativityOne's AI capabilities amplify the team's decisions on what's relevant and what's not—so they're able to get through the data and produce the required files in record time.

### Challenge

A whistleblower informs HR about online harassment on their team discovered by an employee—**but is there enough data to warrant a full investigation?**

### Solution

The legal department uses RelativityOne to collect data—such as email, Word documents, and chat messages—and an HR professional assesses it to find and understand the key facts of the allegation. After spinning up visualizations to examine the collection, the team prepares a strategy for an internal review and further investigation.

### Challenge

A plaintiff firm preparing for a class-action lawsuit **needs to calculate hundreds of award scenarios and then communicate them to stakeholders across the country.**

### Solution

To avoid exporting data from RelativityOne into a different system, the legal team works with internal developers to build a custom application for tracking settlements. By keeping the data in the platform, they can link new settlement scenarios to existing case documents and exhibits. They then design a workflow that regularly generates and sends reports to external stakeholders.

**Relativity Server** empowers organizations with an on-premises platform that helps tackle every phase of an e-discovery project.

Unlock more  
value from  
your data in  
RelativityOne  
with our  
Extend products.

**Relativity Legal Hold** secures critical data with preservation in-place and a defensible, repeatable process in the cloud.

**Relativity Contracts** accelerates users' decision-making by transforming agreements into actionable, structured data.

**Relativity Data Breach Response** leverages AI to accelerate human review and minimize human errors.

**Relativity Personal Information Detect** considers context and document structure to eliminate false positives and provide better results.

**Relativity Privilege Identify** reduces disclosure risks with a more accurate, consistent privilege review.



# FAST FACTS

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Updated July 2023



Relativity has **350,000+** annual users worldwide



**1,000s of organizations, 500+ direct customers**, and over **130 channel partners** use our software to find the truth



**198 of the Am Law 200** are using Relativity



More than **180 of the Fortune 500** use Relativity



More than **100 academic partners** receive e-discovery curricula and Relativity software at no charge



Relativity is installed in **39 countries, 17 countries** for RelativityOne, by **more than 200 international customers**



The largest case to date contains more than **750 million documents**



There are more than **178 billion files** being managed in the Relativity universe



**4,800+ unique certified professionals** hold a Relativity Certification



The Relativity App Hub includes **140+ custom applications** built by Relativity and our partners



Relativity is made possible by its **1,500+ employees—more than half** of them are in engineering

# RELATIVITYONE BY THE NUMBERS

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Updated July 2023



Over **330 customers**  
use RelativityOne



**180 of the Am Law 200**  
use RelativityOne



**70+** RelativityOne  
Certified Partners



RelativityOne available in **17**  
different geographies



**120,000+** annual users  
on RelativityOne



**Over 21 billion** documents  
currently in RelativityOne



Largest RelativityOne case had  
**more than 115 million** documents



**3,600+ TB**  
of RelativityOne documents  
analyzed with Relativity Analytics



**500+** security controls

- ▶ **ISO 27001:2013 compliant**
- ▶ **SOC2 Type II compliant**
- ▶ **HIPAA compliant**
- ▶ **FedRAMP Moderate authorization**
- ▶ **IRAP assessment completed**



"Relativity allows for the flexibility and scalability to serve our smallest and largest clients. Its intuitive user interface, powerful reporting tools, and 24/7 availability are what our clients have come to expect. Relativity is not just the industry standard, it is the iDS standard."

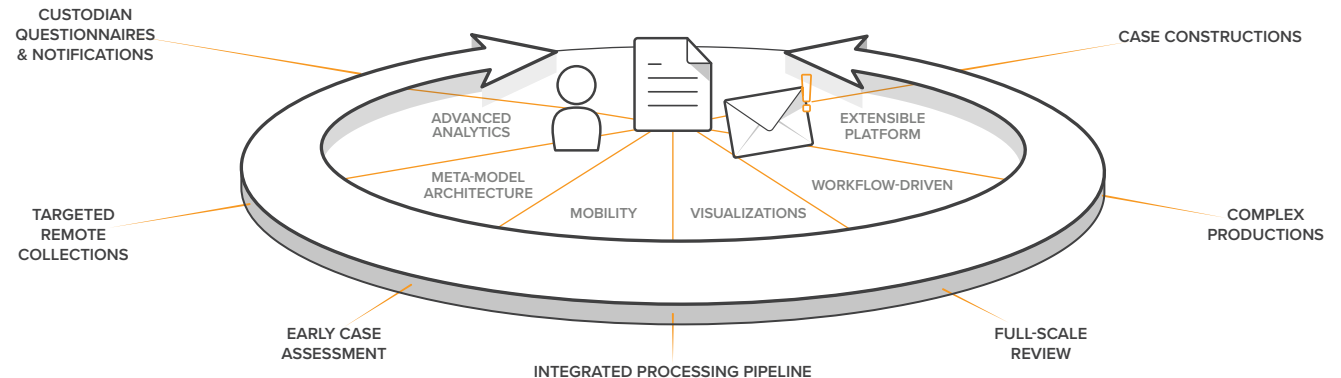
**MARK ARAUJO**

Discovery Services Consultant at



## THE RELATIVITY COMMUNITY

Our customers are our strongest evangelists—the Relativity community encompasses **more than 350,000 professionals** all over the world in litigation support, corporations, academia, government, and more. Our customers are our priority, so we support them in a variety of ways—including certifications, training, an industry-wide blog, and events—to provide a high-touch customer experience. The Relativity App Hub, which includes over 60 developer partners, gives users the chance to extend the platform's functionality with custom applications.



# SOCIAL IMPACT

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At Relativity, we create technology that powers the pursuit of justice – but we recognize that the journey to justice doesn't begin in the courtroom. It starts in our communities. That's why our social impact programs seek to empower communities with access to technology and education.

## Creating Legal & Technology Career Pathways

### Talent Pathways

A cross-functional effort to enable Relativity and our community to find and foster new talent efficiently and equitably: pre-college student engagements, high school through graduate-level internships, apprenticeships and Relativity Fellows. Through this effort we seek to expand economic opportunity for participants through tangible on-ramps into the technology and e-discovery industries.

### Academic Partner Program

Technology is changing the practice of law, and that means law schools and paralegal programs need to change how they teach. The Relativity Academic Partner program gives students hands-on experience with RelativityOne, the legal industry's leading cloud technology tool, before they even graduate.

## Closing the Technology Divide

### CPS Technology Grant

For nearly a decade, we have worked with the Chicago Public School system to invest up to \$250,000 annually in local schools in need of technology and supporting resources. The results are tangible: past recipients have reported better attendance, higher test scores, and increased student engagement.

### Impact Grant Program

No one knows the needs of a community like the people who live there. Through the Relativity Impact Grant Program, we provide each of our employee-led Community Resource Groups, our global regions, and our Relativity Fellows Alumni Network with annual funds to donate to the cause or organization of their choice.

## Increasing Access to Justice

### Justice for Change

The recent events of racial injustice in the United States, and broader discussions on racial equality globally, have shined a light on the oppression and injustice that have existed for hundreds of years. Our Justice for Change program gives organizations doing legal work on behalf of racial justice free use of our cloud-based e-discovery product, RelativityOne.

### AI for Good

As an industry leader, we are committed to the responsible use of AI. We've invested in research and development and have worked with leading ethicists and business leaders to build solutions that efficiently and accurately detect unconscious bias.

## Empowering Employees to Make an Impact

### Donation Matching

We make it easy for Relativians to find and donate to more than 2 million causes around the globe, and we've committed \$250,000 annually to match our team's time and monetary donations.

### Volunteering & Service Matching

Our volunteer opportunity repository makes it easy for our team to find causes, connect with like-minded colleagues, and amplify opportunities at their favorite organizations. We match logged service hours by sending funds to the cause of each Relativian's choice.



# INCLUSION, DIVERSITY, AND BELONGING

We're building a company where everyone feels welcome. No matter where you're from, who you love, or how you move through life, you belong at Relativity.

## Belonging at Relativity

Our goal is simple: Relativity should be a place where differences are celebrated and everyone feels comfortable being exactly who they are. This starts with the following commitments to our people:

**We're committed to building an inclusive place to work.**

We create a safe, welcoming space and promote a culture of respect and support for all who work with us. Inclusion means fair treatment, access, opportunity, and advancement for all.

**We're committed to diverse representation across our company.**

We seek diverse backgrounds and embrace everything that makes our team unique. Race, ethnicity, gender identity, abilities, nationality, religion – it's all part of your fabric and ours.

**We're committed to actively promoting equity of experience.**

We recognize that we all don't start from the same place. We're working to level the playing field and ensure our people have equitable experiences and opportunities to progress.

**We're committed to taking accountability.**

Everyone plays a role in IDB, from how we engage and collaborate to how we do our work. Accountability is key – it's what makes IDB part of our cultural DNA.

## Where We're Creating Change

We know IDB leads to happier employees, stronger ideas, and better decisions for our company and our customers. Our approach is focused on four key areas.

### Workforce

Having a diverse workforce is better for business and better for society. That's why we take strategic steps to prevent unfair systems from blocking great candidates.

### Workplace

From IDB programming to Community Resource Groups, we offer resources to help Relativians actively engage, make authentic friendships, and connect to their own identities.

### Communities

As a global company with employees distributed all around the world, it's crucial that we connect with and properly represent the communities in which we live and work.

### Marketplace

We're a large corporation that works with a lot of outside sources. It's our responsibility to ensure we're working with a diverse supplier base and utilizing sales and marketing efforts that align with our values.

## Meet Our Community Resource Groups

These voluntary, employee-led groups create a safe and secure place for employees to connect in a more meaningful, personal way.



AccessAbility



Black@Relativity (BRel)



RelAsians



Rel-L.I.T.



RelMIND



Relativity Pride



RelVets

Relativity Women of the Workplace (RelWoW)

# WORKING AT RELATIVITY

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At Relativity, our 1,500+ employees work tirelessly to help our customers organize data, discover the truth, and act on it. Team members are given ample opportunities to challenge themselves and grow their careers as they help us make an impact on our customers, our industry, and our communities.

## Global Offices

We're headquartered in Chicago and have offices in the United States, Europe, and Australia.



## Perks and Benefits

Our people enjoy comprehensive benefits, including:

- Hybrid workplace arrangements
- IT and home office stipends
- Unlimited time off
- Two company-wide breaks per year
- Comprehensive health insurance plans
- Telehealth medicine
- Wellness benefits, including a subscription to Headspace
- Long-term incentive program
- Continuous training programs

## Hybrid Work Philosophy

Our people are central to our success and to our customers' success. Our hybrid workplace combines the advantages of remote work with opportunities for in-person connection and collaboration. We're committed to providing our people with a rewarding experience and we see this flexibility as the key to a happy, productive, and diverse workplace.



# COMPANY AWARDS



**Chicago Tribune Top Workplaces**  
2011, 2012, 2013, 2014, 2015, 2016,  
2017, 2018, 2019, 2020, 2021, 2022



**Forbes Diamond in Poland**  
2023



**Great Place to Work Certified**  
2020, 2021, 2023



**Microsoft Security Excellence Awards**  
2022, 2023

**Artificial Intelligence Excellence Awards**  
2023

**A-Team Innovation Awards**  
2022

**Best in Biz International - Silver Winner - Most Innovative Company of the Year**  
2016

**Built in Chicago Best Places to Work**  
2019, 2020, 2021, 2022

**Built In Chicago's 47 Chicago Software Companies You Should Know**  
2020

**Chicago Inno - 50 on Fire**  
2015, 2019, 2021, 2022, 2023

**Chicagoland Entrepreneurial Center - Merrick Momentum Award**  
2014

**Chicago's 101 Best and Brightest Companies to Work For**  
2011, 2012, 2013, 2014

**Cities International - ChicagoNEXT Award**  
2015

**Computerworld's 100 Best Places to Work**  
2017

**Crain's Chicago Business - 40 Under 40**  
**Andrew Sieja**  
2014

**Crain's Chicago Business - Tech 50**  
2012

**Crain's Tech Top 50**  
**Keith Carlson**  
2019

**Cybersecurity Excellence Awards**  
2022, 2023

**Deloitte - Technology Fast 500**  
2011, 2012, 2013, 2014

**DiversityJobs Top Diversity Employer**  
2023

**Fast Company's Best Workplaces for Innovators**  
2023

**FORTUNE's Best Workplaces in Chicago**  
2018, 2022

**FT Intelligent Business Winner**  
2018, 2019

**ILTA Distinguished Peer Awards**  
2022

**Inc. Best In Business**  
2022

**Inc. Private Titans Top 50**  
2020

**ITA CityLIGHTS - Lighthouse**  
2016

**KMWorld - 100 Companies that Matter in Knowledge Management**  
2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020

**Moxie Awards - Best B2B Company**  
2017

**Moxie Awards - Best Company Culture**  
2016

**National Best and Brightest Companies to Work For**  
2011, 2012, 2013, 2014

**The National Law Journal - Legal Business Trailblazers and Pioneers**  
**Andrew Sieja**  
2013

**RegTech 100**  
2020, 2022

**The Stevie Awards - Sales and Customer Service**  
2012, 2013

**Techweek Chicago - Techweek100**  
2012, 2013, 2014, 2015, 2016

**Top Workplaces USA**  
2023

**World Business Chicago and Chicago Sister Timmy's Award - Best Technology Work Culture**  
2016



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